

Corporate Presentation

March 2018



THE FUTURE OF TRUCKING

Company Overview

Leading Technology Transportation Company

Value Proposition & Business Description

- Technology is transforming the transportation industry and Titanium will continue to be at the leading edge of this modernization
- Disruption in the industry will allow for significant consolidation; Titanium has a proven M&A track record
- Trucking (asset based ~70%) and Logistics (brokerage ~30%) businesses operate mainly out of Bolton with additional terminals throughout Ontario
- Mainly truckload business servicing manufacturers and raw material suppliers, diversified customer base of over 1,000 (no one customer over 6%), US cross-border and domestic shipping (~65/35), fleet of ~450 power units and 1,500 trailers

Financial Snapshot

Stock Ticker	TSXV:TTR
Market Capitalization¹	\$40.3 million
Enterprise Value²	\$96.5 million
Revenue Run Rate³	\$155 million
EBITDA Run Rate³	\$16 million

Shareholder Detail

	Shares	Percent
Zzen Group (Trunkeast)	14,657,482	40.4%
Ted Daniel (CEO)	3,667,647	10.1%
Doug Billau (VP Logistics)	1,630,043	4.5%
Marilyn Daniel (COO & VP Trucking)	62,976	0.2%
Kasia Malz (CFO)	15,000	0.0%
Total Insiders	20,033,148	55.2%
Other Institutional, Retail & Employees	16,274,856	44.8%
Basic Shares Outstanding	36,308,004	100.0%

Employees hold a significant number of shares within the "Other Institutional & Retail" category, showing stakeholder alignment

Share Price History



1. Based on closing share price on March 12, 2018

2. Enterprise value is defined as market capitalization plus net debt. Net debt is defined as bank indebtedness, loans payable, finance lease liabilities, net of cash, finance lease receivables and assets held for sale.

3. Indicative of current size of the Company, not to be interpreted as a projection. Does not take into account projected organic or acquisition growth.

Changing Landscape – Long term

Disruption is coming to the Trucking Industry

Increasing Barriers to Entry

- **Equipment costs are rising** and will continue to rise with the development of new technology: **electric trucks**, anti-collision and lane departure technology, gap control and platooning systems, **autonomous trucks**
- **Customer demands are increasing**, requiring a greater need for technology: greater demand for information, increasing requirements for just-in-time deliveries, broader integration into supply chain (**blockchain technology**)
- **Regulatory environment is more challenging**, making it difficult for smaller carriers to continue: electronic logging devices (**ELDs**), more stringent driver training standards (**MELT**), increased security and regulation at the border
- **Continued margin pressure** will require greater economies of scale to remain competitive: **big data business analytics**, effective M&A consolidation strategy, automation of accounting and operational functions

Titanium's borrowing power and IT expertise allow for investment in new technology and effective implementation

Titanium's sophisticated IT systems and innovative team allow for the development of creative customer solutions

Titanium's in-depth knowledge of relevant regulatory requirements allow for effective planning of operational improvements

Titanium's proven M&A track record and IT capabilities allow for significant growth and improved efficiencies

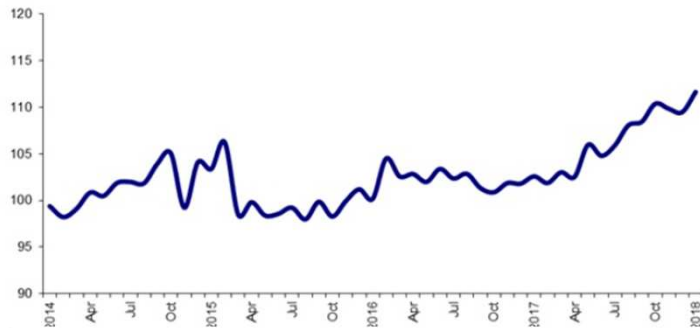
Titanium Thrives On Disruption

Changing Landscape – Short Term

Changes that will Benefit Titanium

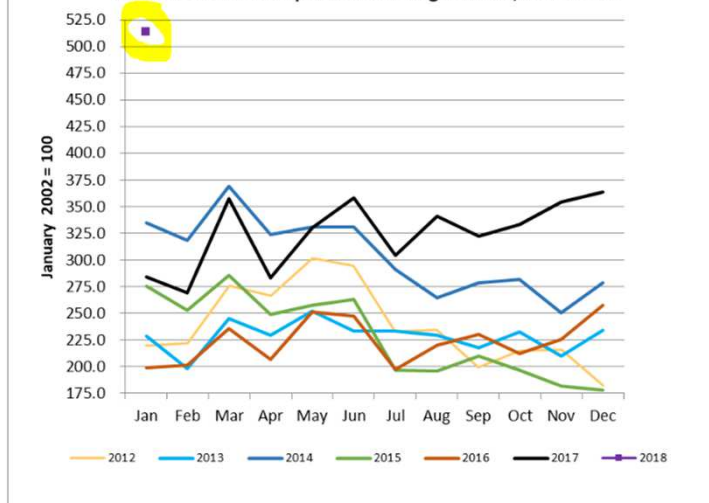
Increasing Demand, Decreasing Supply

ATA's Truck Tonnage Index
(Seasonally Adjusted; 2015 = 100)



- › US Truck Tonnage¹ is on the rise and is closely correlated with Ontario domestic and cross border demand for truck transportation
- › US – Canada freight flows increased by 11.2% between November 2016 and November 2017²
- › Trucking revenue is expected to grow at a compounded annual growth rate of 5.4% between 2018 and 2023³

TransCore Canadian Spot Market Freight Index , 2012-2018



- › Canadian Spot Market Freight Index⁴ indicates dramatically improving spot rates, which is translating into improved contract rates
- › Truck-to-load ratio is approximately 0.85:1 compared to 2.10:1 last year⁵ indicating a tightening of capacity
- › US electronic logging device mandate, was expected to decrease capacity by 2.5%⁶; soft enforcement already impacting capacity

1. ATA's Truck Tonnage Index measures the total amount of tonnage hired for transport from American freight trucking services
 2. Source: Bureau of Transportation Statistics, TransBorder Freight Data
 3. Source: ATA Freight Transportation Forecast 2017 to 2028
 4. TransCore's Canadian Freight Index measures trends in the truckload freight spot market
 5. Source: TransCore LinkLogistics
 6. Source: FTR Transportation Intelligence

Management Team

Diverse Backgrounds with Information Technology and Continuous Improvement Focus

Ted Daniel

President & CEO

- Co-founder of Titanium, along with COO, Marilyn Daniel
- Background in both computer science and finance allow for the effective integration of the Company's IT and financial growth strategy
- 10 years prior experience in turnarounds and restructurings provide for Titanium's effective M&A integration process
- CPA, CA with a BA (Computer Science) and Honours BA (Business and Administrative Studies) from York University

Kasia Malz

CFO

- Involved with Titanium since the start of its M&A strategy (2011), joined as CFO to take Titanium public (2014)
- Background in valuations, tax and due diligence allow for quality acquisition selection
- Background in computer programming, financial control systems and financial reporting provide for advanced analytics, streamlining of accounting processes and strong internal controls
- CPA, CA with a Masters of Accounting and Honours Bachelor of Mathematics from the University of Waterloo

Marilyn Daniel

COO & VP Trucking

- Co-founder of Titanium with 15 years experience in the trucking industry
- Detailed process focus and depth of trucking experience provides for superior safety and driver retention standards and thorough acquisition analysis and integration
- Serves as a board of director of the Ontario Trucking Association (OTA) and on the Northbridge Insurance Best Practices Council and has completed her NATMI Director of Safety Certification from the University of Florida and level II of the CITT logistics management program
- Holds an Honours BA from the University of Toronto

Doug Billau

VP Logistics

- Joined Titanium in the early stages of its Logistics segment (2004)
- Effective sales team recruiting techniques allowed for significant growth in this segment
- Background in computer science and programming allowed for the creation of innovative processes that improved the efficiency of various brokerage processes
- Served as a member of the Tri-Committee for utilization of information technology for public works

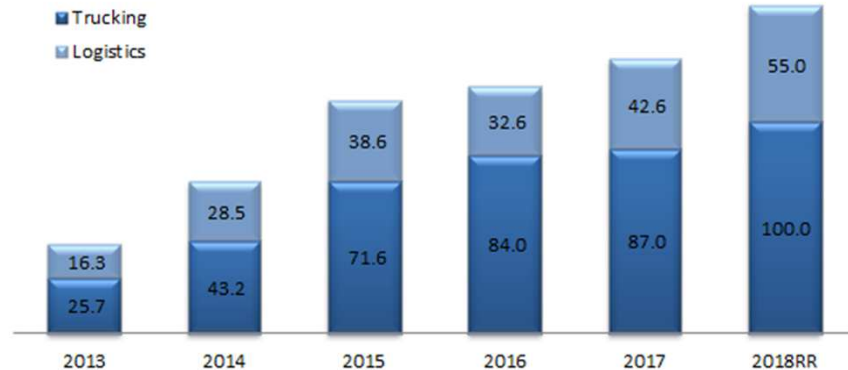
Financial Growth

Titanium Invested at a time when many carriers Divested

Revenue Growth

CAGR¹ of 32.5%

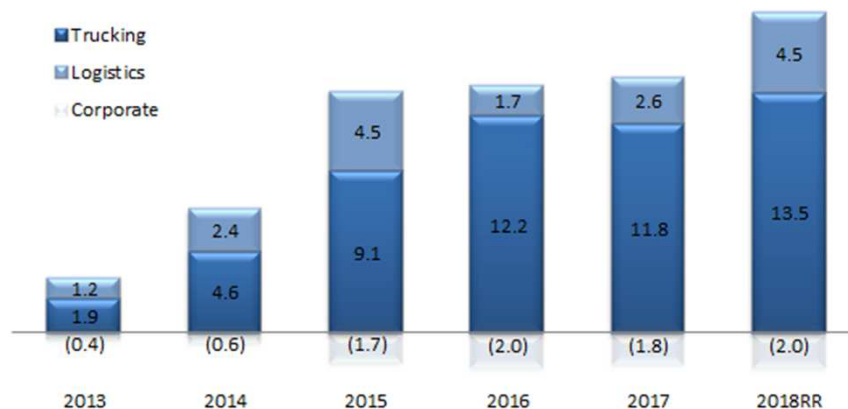
(C\$ millions)



EBITDA Growth

CAGR¹ of 46.9%

(C\$ millions)



Weaker industry conditions in 2016/2017 resulted in slower growth but allowed Titanium to strategically align itself:

- › Titanium implemented an employee and driver share purchase plan and enhanced recruiting processes to further improve leading industry driver retention and allow for significant organic growth
- › Titanium invested in new equipment and BlackBerry radar tracking technology to allow for improved EBITDA margins through reduced repair and fuel costs and improved equipment utilization
- › Titanium moved into new larger head office to allow for Logistics salesforce growth and Trucking M&A growth
- › Titanium augmented its management team, which will allow the company to easily double in size
- › Titanium developed new analytical tools that allow for better and faster decision making
- › Titanium invested in new IT infrastructure and technology to allow for further efficiencies and enhanced security

Titanium M&A History

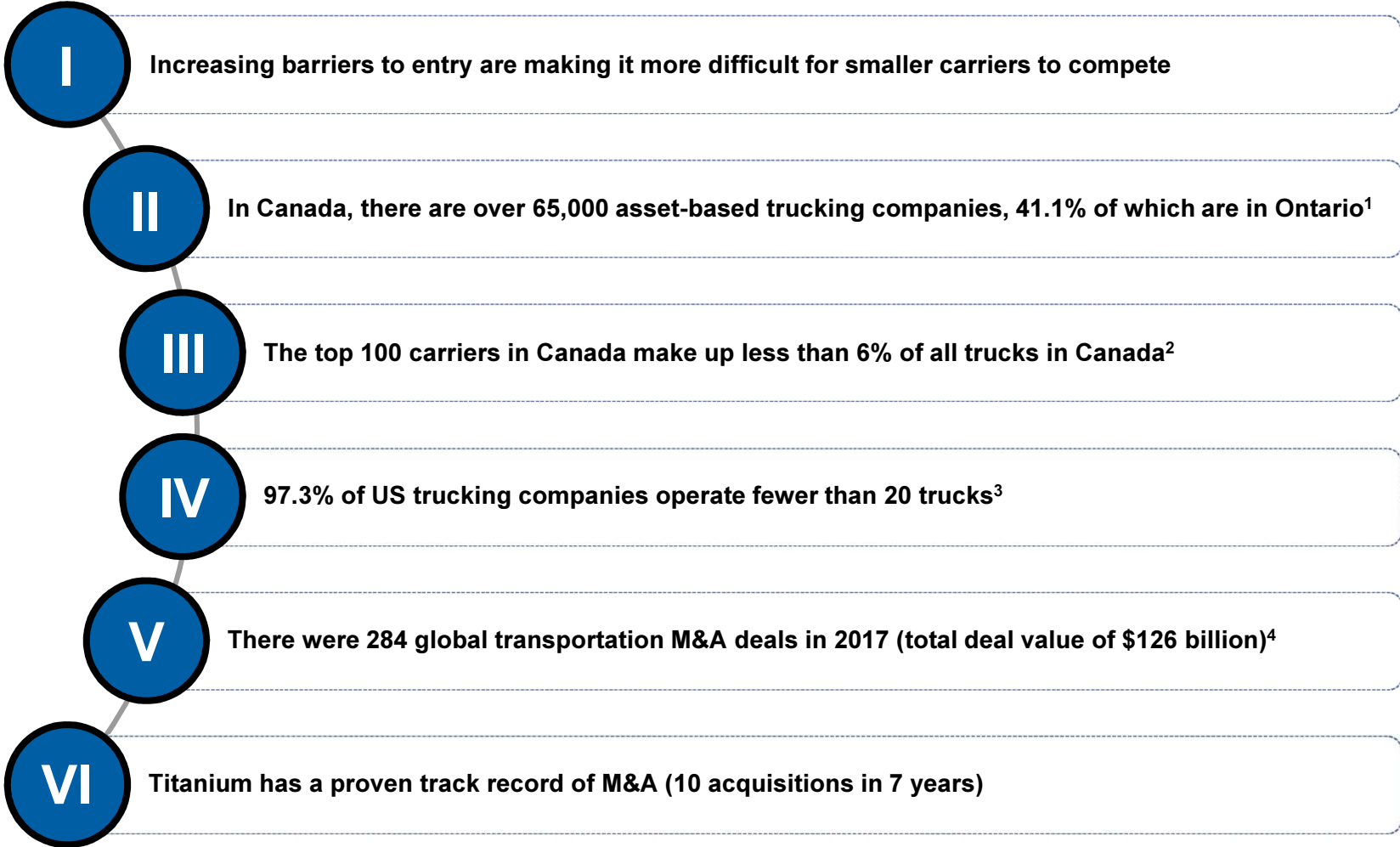
Proven Track Record of Consolidation and Expansion

- 2002** → Founded as a logistics broker
- 2005** → Purchased first truck
- 2007** → Zzen Group makes private equity investment
- 2011** → **April 2011:** Acquired Flexmor Industries (\$13mm revenue)
- 2013** → **Feb. 2013:** Acquired Flatliners Express (\$3mm revenue)
April 2013: Acquired Gary Jackson Transport (\$4mm revenue)
Sept. 2013: Acquired JTS Inc. (\$11mm revenue)
- 2014** → **July 2014:** Acquired Cain Express (\$9mm revenue)
Oct. 2014: Acquired Georgian Bay Transport (\$4mm revenue)
- 2015** → **March 2015:** Acquired Muskoka Transport (\$30mm revenue)
April 2015: Commenced trading on the TSX-V
Dec. 2015: Acquired ProNorth Transportation (\$10mm revenue)
- 2016** → **June 2016:** Acquired the Windsor Terminal
Aug. 2016: Moved into new head office
- 2017** → **Oct. 2017:** Acquired Xpress Group (\$15mm revenue)



Consolidation Opportunities

Transportation is Ripe for Consolidation



1. Source: Transport Canada, Transportation in Canada 2016 Comprehensive Report
2. Source: Transport Canada, Transportation in Canada 2016 Comprehensive Report and Today's Trucking
3. Source: US Department of Transportation
4. Source: PWC <https://www.pwc.com/us/en/industry/transportation-logistics/publications/quarterly-deals-insights.html>

Consolidation Criteria

Acquisition Metrics

<p>Asset Characteristics</p>	<ul style="list-style-type: none"> ▪ Good tangible value/price ratio ▪ Van or flatbed carriers, full truckload and with hard assets ▪ Located in Ontario or Eastern/Mid US
<p>Valuation Criteria</p>	<ul style="list-style-type: none"> ▪ Historical growth, customer concentration, quality of rates, age of equipment ▪ Synergistic and/or new customer base and/or geographic location
<p>What Titanium will NOT buy</p>	<ul style="list-style-type: none"> ▪ Brokerages <ul style="list-style-type: none"> – Bad tangible value/price ratio, high amounts of goodwill – Higher risk of revenue loss following acquisition
<p>Acquisition Valuation Metrics</p>	<ul style="list-style-type: none"> ▪ Adjusted net book value (retained earnings) plus assumption of rolling stock debt ▪ Adjusted EBITDA valuation multiple <ul style="list-style-type: none"> – Historical acquisition multiple range of 3.5x – 5.0x adjusted EBITDA
<p>Acquisition Consideration</p>	<ul style="list-style-type: none"> ▪ Equity component preferred to ensure vendor alignment ▪ Balance mixture of cash, earn-outs, vendor take-back loans (VTBs), and promissory notes ▪ Assumption of equipment debt

Technology Partners

Investing in the Future

BlackBerry radar

Trailer Tracking Technology

- 20% reduction in number of trailers
- Savings in driver time and effort locating trailers
- Optimized customer and fleet utilization/reporting
- Proactive trailer maintenance by mileage vs time
- Improved trip planning and logistics



Electric Trucks

- Production expected to begin in 2019
- 500 miles on one charge, 30 minute recharge
- 1,000,000 mile zero breakdown guarantee
- 20% overall cost reduction expected

Titanium Strategy

Building a \$500+ Million Revenue Company

Continue to invest in infrastructure and talent to create sustainable growth

Broaden customer base and geographic reach through M&A strategy

Leverage improving IT capabilities to remain on the leading edge of innovation

BUILD A \$500+ MILLION REVENUE COMPANY

Thank You



TITANIUM Transportation Group Inc.